



# THOUGHTS

Newsletter Issue No. 2

May 2016

## On the Horizon

The last two years have been a busy acquisition season for the US Government. Synapttek has 24 proposals under evaluation; Julie Ennis and our proposal team have 9 proposals in active development and we have another 51 opportunities listed as active pursuits. A large number of Government Wide Acquisition Contracts (GWAC), Multi-agency Acquisition Use Contracts, Indefinite Delivery Indefinite Quantity (IDIQ) contracts have hit the industry. GSA 8(a) STARS II, DLA J6 Enterprise Technology Solutions (DLA JETS), Army Information Technology Enterprise Solutions 3 Services (ITES-3S), NOAALink SB, SeaPort-e, ENCORE III, NIH CIO SP3 name just a few of these contracts. Synapttek has bid all of these opportunities prime. All of these contracts require what we call a "heavy lift" in terms of the effort required to successfully submit a compliant bid to the government. It testifies to the skill, work ethic and ability of our management team and Julie's proposal shop that we have been able to keep pace in this demanding proposal season.

Synapttek set a strategic goal for 2016 to bid two of these large efforts and one Prime single award multi Year. We have already achieved one of those two targets and it's only May. It is noteworthy of the 24 proposals under evaluation 15 of them were offered to the government where Synapttek is the prime contractor. As the company grows, these contracts provide the company with in roads into agencies and give our business development leaders the hunting license needed. This ensures new opportunities to our current employees in career advancement, and many job openings for future employees.

**Thank you for your contribution to our success,  
Kamran**

## In This Issue

[Friendly Reminders](#)  
[Synapttek Family Corner](#)  
[IT Department News](#)  
[Green Initiative](#)  
[Spotlight](#)  
[Kudos Corner](#)  
[DLA South Korea](#)

## Spotlight on ETM



Synapttek has 20 people supporting the Enterprise Transport Management contract supporting the Joint Service Provider (JSP).

Synapttek is a subcontractor to GDIT providing primarily Project Management and Network Engineering support to both the fixed price (O&M) and cost plus (project-based) portions of the contract. Based on increased demand from JSP customers, Synapttek's presence has grown by over 25% in the last year and with the recent addition of the Mark Center to the ETM contract,

## ISO 20000

Synaptek reaches a new milestone with the ISO 20000 certification. The



ISO 20000 requirements help define how Synaptek meets service management objectives. This will provide us with the unique opportunity to differentiate ourselves by showing that we have implemented the principals of the Information Technology Infrastructure Library (ITIL) and applied these concepts to our business. These processes provide a better definition of how we operate, plan, manage and deliver services to ensure cost effective service delivery. This is a huge differentiator which identifies us as a strong service provider thus giving us a competitive edge in competing for contracts. Our focus on quality and service proves to be highly demanded in today's market.

## QMS Metrics

All staff is encouraged to view our quarterly performance metrics against 2016 objectives. It can be found [in the Employee Portal here](#).

## VA Fantastic 50 Award

**Synaptek Corporation** was one of top 3 on the [Fantastic 50 List](#) and was the recipient of the prestigious Vanguard Award for having the **best growth rate in Technology**. The **Fantastic 50 List** is comprised of privately held companies with headquarters in Virginia, with sales between \$200,000 and \$200 million, and demonstrate **positive revenue growth** and **positive net income** in its most recent fiscal year over the previous year. Companies are judged on four-year sales revenue history. This award was presented to Synaptek at the Awards Ceremony held on April 28, 2016.



[Virginia Magazine Article](#)

an additional 41 full-time slots for subcontractors, there is more room to grow.

### When does the contract end?

The contract's the final option year ends in May 2017, but based on current outstanding performance, the GDIT team is in a favorable position to win a 5-year contract renewal in 2017.

### Where do we work?

The O&M team works at the Pentagon, on the an renovated NOSC floor. The Projects team works out of the Taylor building in Arlington (Crystal City), and new Mark Center team will work at Alexandria location (off I-395 and Seminary Rd).

### Why the new logo?

US Army IT Agency (ITA) merged with a the Office of Secretary of Defense (OSD) IT service provider last fall and the new organization is now called the Joint Service Provider. Based on this change, the JSP is uniquely positioned to become the Enterprise Transport Manager for all 4th Estate agencies (agencies funded by OSD) as the DoD continues to consolidate and reorganize to maximize efficiency and savings.

**Fred Taylor, Program Manager**

## Kudos Corner

Congratulations to Antwan Glover! He was awarded the Quarter 1 TACE/Project Team



## Friendly Reminders

- Memorial Day Holiday, May 30
- Synaptek Family Picnic, July 10
- Update your corporate signature to the new Synaptek format which includes a V-Card
- Check your Synaptek email regularly
- Complete your time card daily

## Employee Anniversaries

4 years: Don James, Matthew Dzoba,  
Warren McQueen, Dicken Tsoi  
1 year: Benjamin Hardbower



## Welcome to our New Employees

Brandon Lingerfelt  
Kristina Gauldfeldt  
Vinh Le  
Dustin Kramer  
Darrel Mikoski

## Synaptek Family Corner

- Kristina Gauldfeldt, HR Department and Megan Downey welcomed baby boy, Isaac Malakai on May 7 -- just in time for Mother's Day!

## Giving Back

### Operation Homefront



Synaptek proudly sponsored Operation Homefront's Annual Golf Tournament which was held at River Creek Club in Leesburg, VA. Operation Homefront is an organization that provides emergency assistance for military troops, the families they leave behind, and the wounded warriors when they return home.



### Honored Warrior Guests

### The Citizens Foundation(TCF)-USA



Synaptek was a proud sponsor of the Annual TCF Gala. TCF is a four star rated Foundation that supports quality education to underprivileged children, promotes gender equality and advocates for reform of public



- Intern, Connor Wiles graduated from James Madison University and will be joining Synaptek full-time! Congratulations!
- CEO Kamran Jinnah's daughter, Grace, will be graduating high school and attending Loyola University in New Orleans in the Fall.

### ***We want to hear from you!***

Send us your NEWS!

Family news - babies, weddings, graduations etc., Kudos to coworkers, News from the Job Front, Classified ads

Please send your submissions to [news@synaptekcorp.com](mailto:news@synaptekcorp.com).

### **Family Picnic, July 10**

Join us for a old fashioned picnic with fun for the whole family.

Save the date; it's time to get together and celebrate! Event will be held in Reston VA. More details to come.....

### **IT Department News**

COO Michael Haskett and IT Director Darian Jinnah attended Microsoft Cloud Summit in Redmond, WA in April. With help from the Microsoft Partner Program Leadership, Synaptek will

education in Pakistan. In addition to being an event sponsor, Synaptek has donated a computer lab to this great cause.



### **SAVE THE DATE**

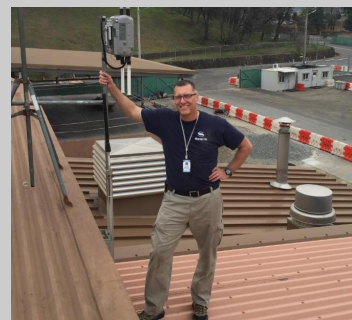
September 24, 2016

Love biking or walking for a good cause? Be part of Team Synaptek at the **TourdeCure** DC benefiting the American Diabetes Association.

Contact Team Captain [Krishna Beck](#) for details!

Submit volunteer opportunity ideas with local charities at [news@synaptekcorp.com](mailto:news@synaptekcorp.com).

### **Synaptek installs Wireless at DLA South Korea**



**Lonnie LeGrand** installing an outdoor AP to provide coverage in an outdoor storage space.

### **Community Classifieds**

Buy, sell, rent here!

Third party sales are not

be moving towards growing and managing new opportunities with Microsoft Cloud technologies.

We will be actively working towards achieving a Microsoft Partner Silver Productivity and Microsoft Cloud Platform Silver competencies by deploying and integrating Microsoft Office cloud and hybrid solutions as well as infrastructure and software as a service (SaaS) solutions built on Microsoft Azure. We need motivated employees to help us with the program requirements. If interested please visit [here](#) and [here](#) where you can find out more information as well as the Microsoft exam requirements. Remember, Synaptek provides reimbursement for expenses related to approved certifications and exams. Help us get there quickly by achieving some of the requirements listed in the links above.

### **What is the IT Department up to now that CMMI-SVC Level 3 has been achieved?**

\* When the final paperwork is completed with the ISO auditors, Synaptek will also have a corporate level certification for ISO 20000. This achievement is another vehicle that provides Synaptek with improved opportunity for new and existing business.

\* SharePoint on premise sites will be migrated to SharePoint in the cloud. With the increased popularity, reduction in costs and operational maintenance, cloud solutions are becoming more and more attractive as they lower the overall total cost of ownership and improve Return on Investment (ROI). In the coming months, we will be moving our sites to the cloud to reduce the level of effort required to maintain systems internally and to show our customers that we have already done what we hope to help us customers do. We like to drink our own cool-aid.

\* Microsoft has introduced some new features for project

planning called "Groups". Groups provides a cloud solution using those familiar Microsoft tools you use today as one fully integrated solution. This ties together OneNote, SharePoint, OneDrive, Outlook emails and calendars in one collaborative "Group". Want to know more? [Visit here](#).

permitted.

To Advertise here, send your submissions to [news@synaptekcorp.com](mailto:news@synaptekcorp.com)

### **It's Not Too Late To Get Fit!**

Check out Synaptek's Fitness Benefit

[Click here for details.](#)



**We're growing! Help us find great talent and get rewarded.**

#### **PFPA**

**Help Desk**

#### **FBI, Quantico**

**Application Programmer**

#### **FBI, Pocatello, ID**

**System Engineer**

#### **NDU**

**Network Engineer (Cisco ISE)**

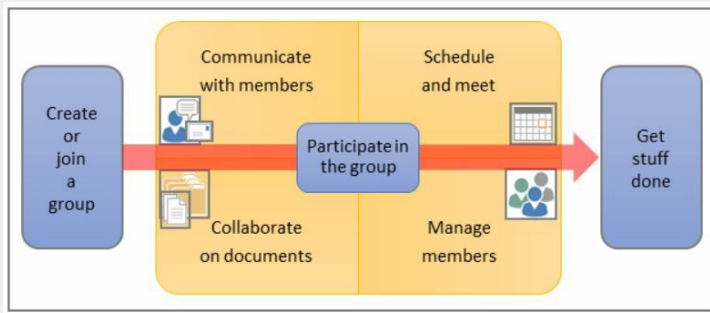
**BMC Footprints Administrator**

**Please email your referrals' resumes:**

[careers@synaptekcorp.com](mailto:careers@synaptekcorp.com).

**We want to hear from you!**

Send us your NEWS!



Darian Jinnah, IT Director

Family News - babies, weddings, graduations etc.  
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## Synaptেক is Green

We've been certified by the Green Business Bureau as an environmentally responsible business. Synaptেক has reached the Gold tier by adopting the principles and practices that demonstrate a superior commitment to conserving the environment.



Help make a positive contribution to the environment for our customer, employees and community. Here are a few things you can do to help:

- \*Set your computer and monitors to hibernate after 20 minutes of inactivity
- \*Consider the environment before printing; if you must print, reduce waste by printing double sided
- \*Properly dispose of batteries, lightbulbs and electronics
- \*Recycle used ink toner cartridges
- \*Purchase recycled products whenever possible
- \*Use Compact Fluorescent Lightbulbs (CFL) that last longer and save energy
- \*Receive and pay your bills electronically



YOUR CHOICE OF...



OR



\$1,000 BONUS

iPad Pro

Incentive will be awarded at  
90 days from hire

### Current Opportunities:

**Telecommunications Circuits Engineer**  
**Enterprise Management Service Systems Engineers**  
**Network Engineer/TACLANE Engineers**  
**Firewall Engineers**  
**Core VoIP/VoSIP Engineers**  
**Sr. Wireless Engineers / Wireless Engineers**

**Software Engineers / Java / Oracle DBA / Red Hat Administrator (New Orleans)**

and more..... [Click here for a full list](#)

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